

How does Sales Tax DataLINK compare with Avalara?



PRICING

- With SalesTaxDataLINK you get a firm, straight-up price, with no surprises.

- Activation fees? Support fees? Filing activation fees? Upgrade fees? ERP change fees? With dozens of mysterious fees, unpredictable discounts, extras, and upcharges, it's hard to predict your actual costs.



CUSTOMER SERVICE AND SUPPORT

- You work with a Personal Sales Tax Concierge located in Bentonville, Arkansas. Our team is made up of CPAs and Accountants with Fortune 100 sales tax compliance experience.
- Call us and an expert will answer the phone.

- File a ticket and you will eventually get a response, usually in the form of a document showing how to fix the problem yourself – but the documents are often out of date and don't match your current software. You'll pay extra for help.
- Offshore call center helpers are not informed about sales taxes and can't help with specific questions. If it's not part of their script, they can't help you.



SETUP

- Setup is clear, immediate, and easy, most clients are testing within an hour.
- Customizable, with relevant tax groups for manufacturing, construction, contracting, and more.

- Complex to use, integrate and implement – it can take weeks or even months to set up. Even then, there are pitfalls. For example, if you don't follow the start-up sequence, the setup locks down.
- One-size-fits-all solution designed for retail doesn't really fit most businesses., and you'll get no help with mapping of tax codes and tax types



TAX FILING

- You receive strong reconciliation reports, with a large spreadsheet report library.
- STDL has the only patented tax filing software that validates and confirms tax accuracy prior to filing.

- Canned reports and predictable support delays, so it can be days or weeks before you're able to rework a return.
- You'll face recalculations if you load data after the 10th, time-out errors, and no way to validate before filing.



OTHER SERVICES

- Registrations, Studies, Exemption Management, VDA, Tax Filing and support around Sales/Use Tax, Gross Receipts, B&O, Excise, Franchise, VAT, Income, Payroll and annual reporting.

- Registration and tax filing around Sales/Use tax, B&O, VAT, VDA, Communication, and Lodging.